

CASE STUDY: Using Belbin with a Prime Contractor on a Major US DOE Site

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July 2024



BELBIN[®]

International
Team Conference
Cambridge 2024

CBC



Father & Son business with a combined 60 years of senior management experience



Specialised in improving team & individual performance with a key focus on interpersonal skills



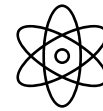
Belbin-accredited since February 2023



Over 90% of our clients are major contractors to the US Department of Energy (DOE)



Major contractor at the Hanford Site which covers 600 square miles in Eastern Washington



Hanford was a key part of the Manhattan Project & had a critical mission right through the Cold War



Priority now is to clean-up the legacy nuclear waste to protect the public and environment

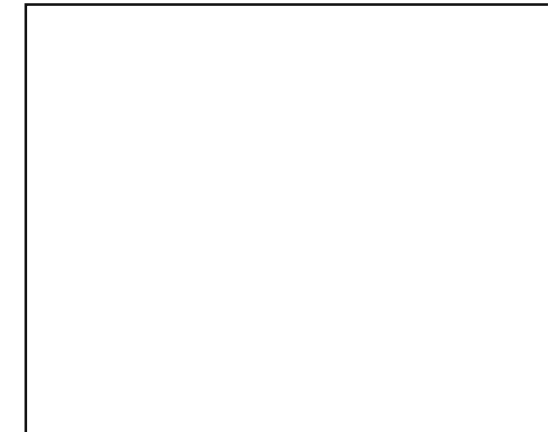
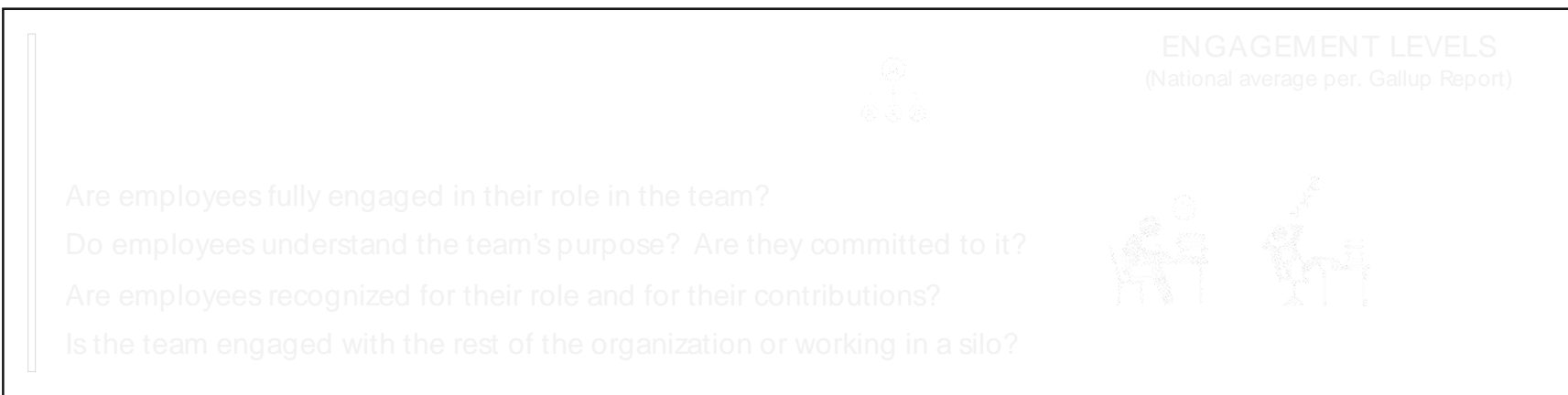
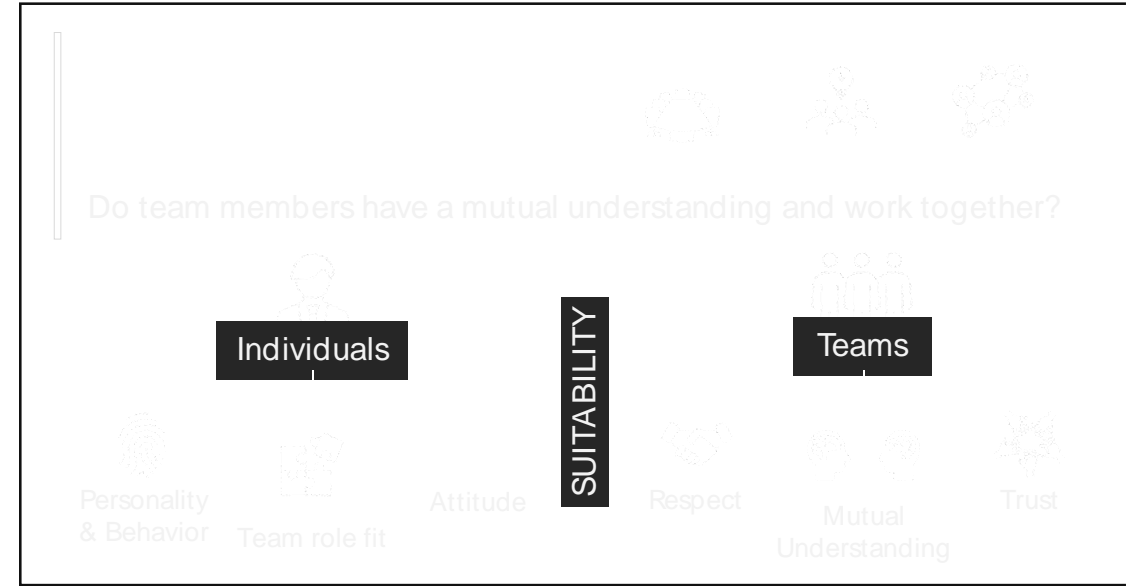
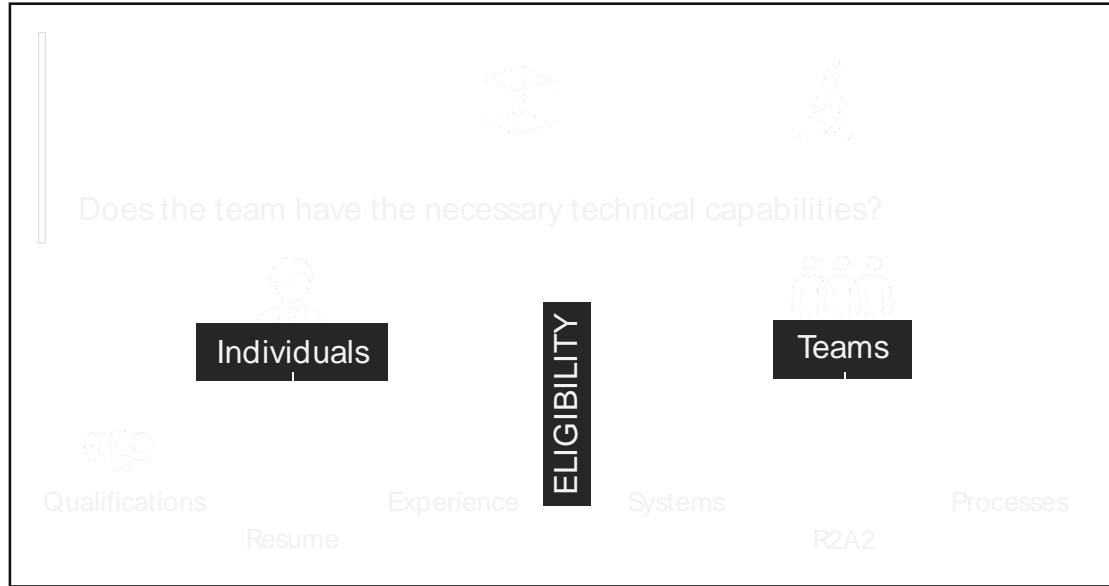











Our client manages and treats 56 Mgals of radioactive and chemical waste in 177 aging underground tanks



Client has a workforce of ~3,000, has an annual budget of \$900M

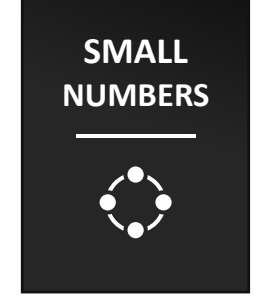
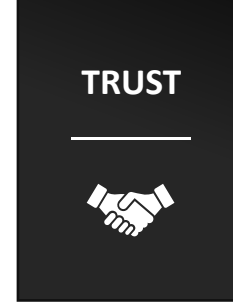
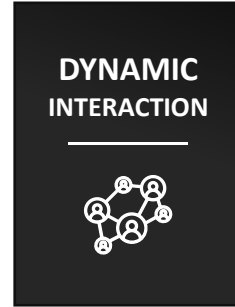
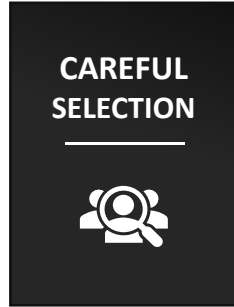
THE FUNDAMENTAL REQUIREMENTS OF HIGH PERFORMING INDIVIDUALS & TEAMS



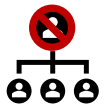
	Interview with team leader to establish team parameters	1 hour
	Belbin kick-off presentation with team	1 hour
	Complete individual & observer questionnaires	30 mins individual, 5-10 minutes per observer
	Develop individual Belbin profiles & interpret ready for feedback	
	Carry out 1-1 individual feedback sessions	1 hour per individual
	Develop Belbin team report & interpret ready for feedback	
	Present Belbin team report to whole team	2 hours
	Follow-up session with team leader	1 hour
	Ongoing follow-up as necessary	

Total Time Demands: 6 hours for team leader, 4 hours for each team member (spread over approx. 1 month)

STARTING THE JOURNEY: TEAM PURPOSE EXERCISE



Need a couple of volunteers to develop the team purpose



This cannot come from the team leader






Need to get the buy in of the whole team and present “Team Purpose” at team feedback session






Which of the high-performance team boxes are we hitting?

BELBIN TEAM MAP

1	2	3	4	5	6	7	8	ROLE	TOP 3	BOTTOM 2	
8	7	8	7	7	7	9	9	PL	0	4	THINKING
4	2	5	2	4	8	8	2	ME	3	2	
5	6	2	6	8	3	4	5	SP	2	1	
6	9	3	9	6	9	7	7	SH	1	3	ACTION
1	3	4	3	1	2	2	4	IMP	6	0	
7	4	1	4	5	4	3	3	CF	3	0	
3	5	9	5	3	6	5	1	CO	3	1	SOCIAL
2	1	6	1	2	1	1	6	TW	6	0	
9	8	7	8	9	5	6	8	RI	0	5	

 Natural Behaviors, Top 3 Roles –
 Least Preferred Behaviors, Bottom 2 -
 Half or more in bottom in 2

 Void - No behavior in top 3
 Single Point Failure – Only 1 person in top 3
 Surplus – Half or more have this in top 3

- We did our first Belbin reviews for this client in late 2022 and to date we have created a Belbin Behavioral data base containing 32 Teams, 316 Individuals and over 1,800 observer assessments
- We have completed Belbin reviews of teams across all management levels of the organization and across most disciplines
- We have run a Belbin model of all of the teams to date and taken a first cut at Organizational culture using the Belbin data base as the key input
- We have just started First Line Supervisor Workshops combining both Belbin and Employee Engagement

Some of the Disciplines Covered

Operations Disciplines

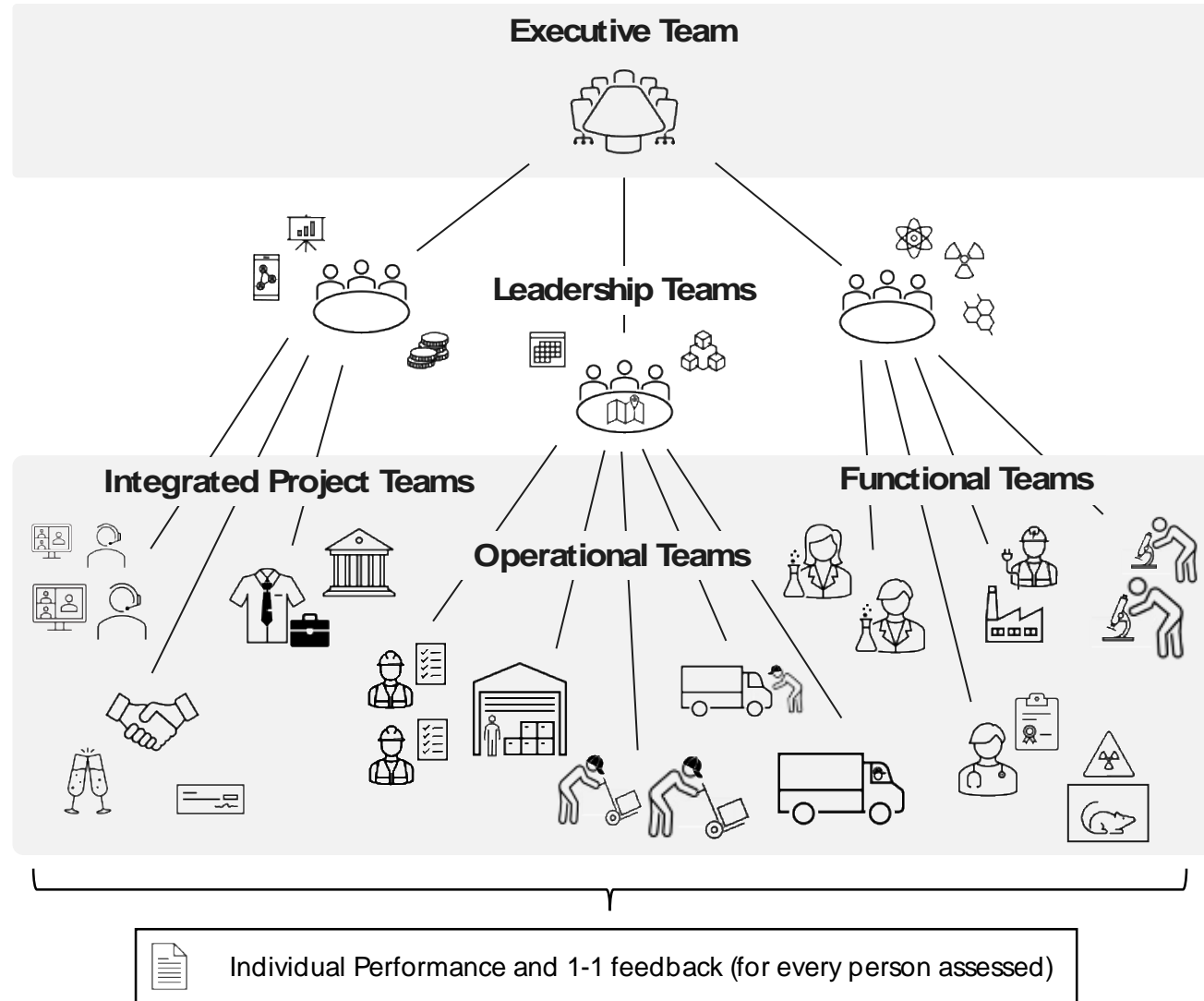
- Operations
- Field Projects
- Engineering
- Maintenance
- ESH&QA
- CONOPS/HPI
- I P T's
- Industrial Safety
- CAS/PA
- Environmental Safety

Business Disciplines

- Executive
- Project Integration
- Strategic Planning
- Procurement
- Human Resources
- Training
- Procedures
- Finance & Accounts
- Risk Management
- Internal Audit

ORGANIZATIONAL & GROUP CULTURE

- Belbin database facilitates group analysis of specific parts of an organization, or of the whole organization
- 'Observer word searches' are key to cultural analysis of teams & organizations
- Comparative analysis can reveal the impact of specific groups & individuals on overall performance
- This analysis forms baselines for individuals, teams & entire organizations, which can be used to measure changes in performance over time



TRADITIONAL BELBIN APPROACH

- Individual Belbin Reports & Feedback
- Team Purpose Analysis
- Team Report & Analysis

Different Teams

- Executive Team
- Leadership Teams
- Operational Teams
- Functional Teams
- Integrated Project Teams

Additional Features

- Develop Belbin Database
- Look at relationships & opportunities for partnering
- Support career development & succession planning
- 'What if' analysis for advanced team planning

TYPICAL RESULTS: TEAM ROLE AVERAGES ACROSS ORGANIZATIONS

Project Integration



F & A



Procurement



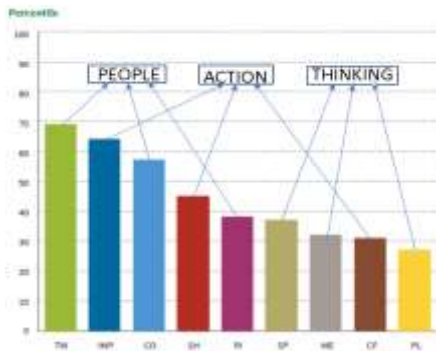
Project Operations



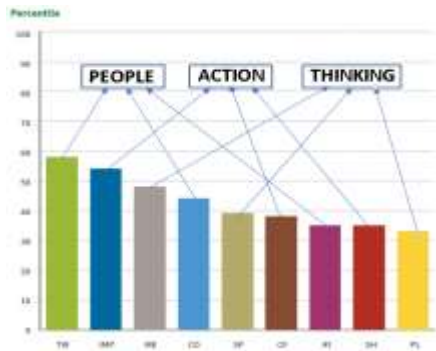
Engineering



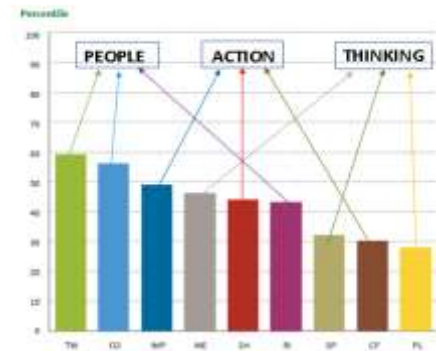
Tank Farm Projects



ESH&Q Leadership Team



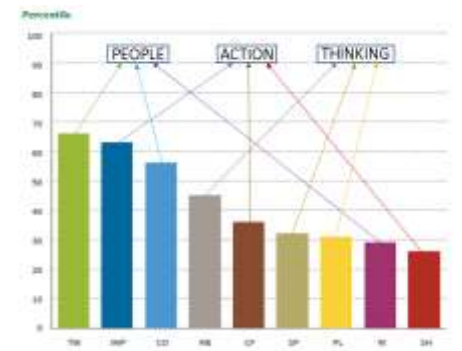
Executive



Maintenance



HR



ANALYSIS OF RESULTS



The commonality of top and bottom behaviors, irrespective of team surprised us



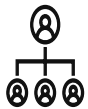
In November 2023 we ran a Team Report for the whole organization, we were looking for the Organizational Culture



We also decided to analyze the working environment and see if this was driving behavior



This is a highly regulated environment with over 5,000 requirements where compliance is the major driver. It is a very safety conscious and risk averse place to work



The same contractor has been running this job since 2008 with promotions primarily being internal

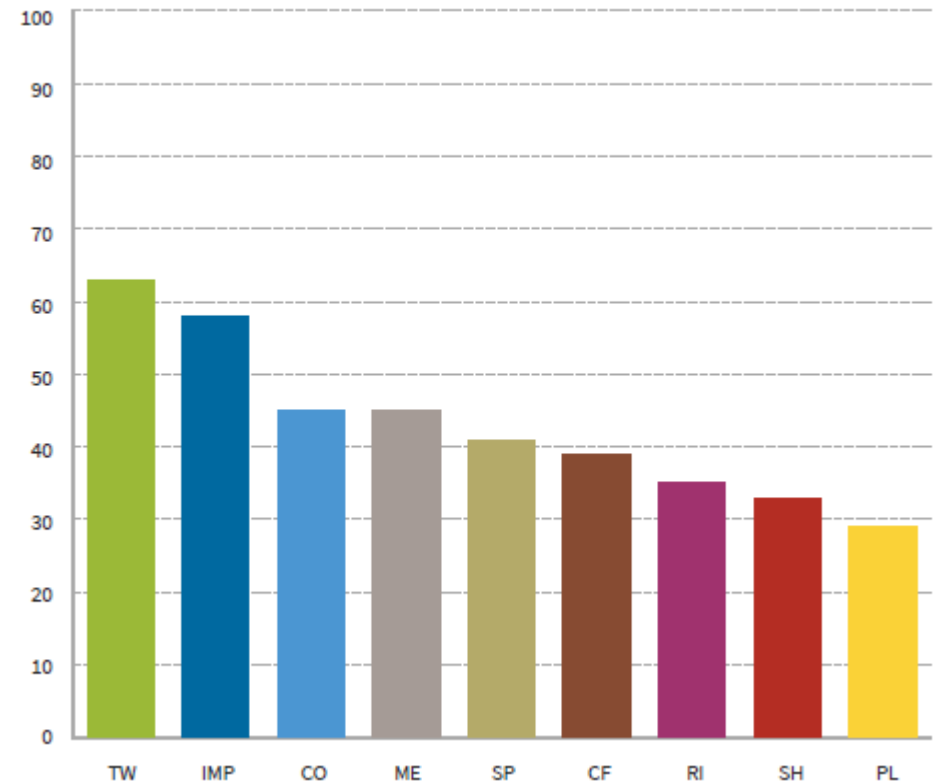


Our opinion, the work environment is definitely driving behaviors and the organizational culture

ORGANIZATION REPORT – Nov 2023

Based on 182 Self-Perceptions and 1049 Observer Assessments

Percentile



Based on 1049 Observer Assessments

This list comprises the words and phrases Observers ticked when completing group members' Observer Assessments, in descending order, with words for associated weaknesses shown in italics.

reliable	1,133	consultative	478	creative	230	<i>pushy</i>	*	123
helpful	1,080	corrects errors	475	<i>sceptical</i>	*	228		104
conscious of priorities	787	outspoken	455	<i>territorial</i>	*	208		100
caring	745	outgoing	455	tough		208		99
encouraging of others	689	inquisitive	427	<i>fearful of conflict</i>	*	200		98
diplomatic	669	keen to impart expertise	418	studious		199		93
logical	651	methodical	401	enterprising		192		91
practical	648	persevering	386	perfectionist		186		88
efficient	629	free-thinking	373	<i>engrossed in own area</i>	*	161		87
confident and relaxed	601	hard-driving	365	<i>reluctant to allocate work</i>	*	150		83
analytical	586	challenging	362	<i>impatient</i>	*	144		77
disciplined	581	broad in outlook	358	<i>frightened of failure</i>	*	143		75
realistic	571	seizes opportunities	313	<i>over-talkative</i>	*	140		61
willing to adapt	562	motivated by learning	309	<i>resistant to change</i>	*	135		54
dedicated to subject	550	meticulous	302	<i>confrontational</i>	*	131		54
perceptive	533	impartial	274	original		131		47
self-reliant	528	competitive	260	imaginative		130		35
accurate	524	persuasive	255	inventive		124		34

* Identifies Allowable Weaknesses

INDIVIDUALS



- Engaged and excited to participate
- Accurate understanding of their own **behavioral patterns**
- Deeper understanding of their own **strengths & weaknesses**
- Better relationships with their colleagues
- Improved ability to **recognize & respond** to different behaviors
- Potential **relationship challenges** can be **identified** and **addressed**

TEAM



- Clearly defined team **purpose** (especially useful for IPT's or cross-functional teams)
- Develop stronger team **structure** with clearly **defined roles** for everyone
- Team analysis identifies **gaps & overlaps**
- Strategies can then be deployed to improve **team balance**
- Enhanced level of **trust** within the team
- New sense of **motivation** shared by everyone

ORGANIZATION



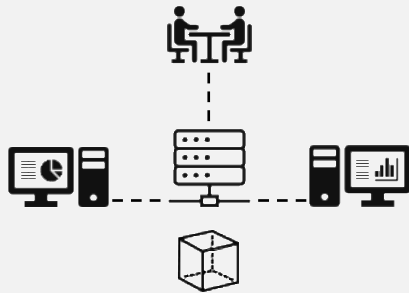
- Data from across the organization used to assess **organizational culture**
- "Slice & Dice" vertically and horizontally to **target specific areas**
- A **common language** and **behavioral awareness** across the organization
- Behavioral database** can inform future decisions (eg. team composition, career development, succession planning, etc.)
- Increased **focus, motivation & awareness** in leadership teams

Now completed Belbin reviews for approximately 2/3 of management, down to level 3 managers




Results to date show that over 80% of the teams have TW/IMP as the top 2 behaviors and PL as the bottom

Building a comprehensive Behavioral Database across the organization



- Accurately informs 'what if?' analysis
- Data can be sliced vertically & horizontally
- Possible to analyse the whole organization

- Belbin can be used to encourage partnering between internal organizations, using customers from outside the team as the primary observers 
- Investigating the use of Belbin to assess & improve organizational culture and safety culture
- Just started rolling Belbin out to first line supervisors
- Developing a 5 Behaviors module as a follow up to Belbin next phase



BELBIN UK



The exciting innovations in our pipeline are supported by Belbin's founders in the UK

Belbin's Worldwide Center for Excellence UK have expertise using Belbin to support Organizational culture, internal partnering and Belbin use with first-level supervision

- Looking to expand this model to other clients



If you have any questions,
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